

Unit 612 – Working In The Hair Industry		
Guided Learning Hours: 35		
Learning Outcome	Assessment Criteria	Taught Content
1. Be able to describe the key characteristics of the hair industry	1.1 Access sources of information on organisations, services, occupational roles, education and training opportunities within the hair industry	1.1.1 To include: <ul style="list-style-type: none"> • Websites • Prospectuses • Trade magazines • Job centres
	1.2 Outline the types of organisations within the hair industry	1.2.1 To include: <ul style="list-style-type: none"> • Hair salons and freelance hairdressers • Product manufacturers and wholesale companies • Training providers and Colleges • Employer and employee representatives • Standard setting bodies and awarding bodies
	1.3 Outline the main services offered by the hair industry	1.3.1 To include: <ul style="list-style-type: none"> • Styling, cutting and colouring hair • Treating hair and scalp conditions • Maintenance of wigs • Home care products
	1.4 Describe occupational roles within the hair industry	1.4.1 To include: <ul style="list-style-type: none"> • Hairdressing apprentice • Hairstylist, salon manager, salon owner • Freelance hairstylist • Technical/sales representative • Tutor/trainer/assessor
	1.5 State the employment characteristics	1.5.1 To include:

	of working in the hair industry	<ul style="list-style-type: none"> • Female orientated • Generally small team of co workers • Freelance opportunities • Working on liners
	1.6 State career patterns within the hair industry	1.6.1 To include: <ul style="list-style-type: none"> • Apprenticeships • Stylist • Salon Manager/Owner • Tutor/assessor
	1.7 Outline the education and training opportunities within the hair industry	1.7.1 To include: <ul style="list-style-type: none"> • Young apprentice/Foundation Diploma – 14/16 years old • Salon apprentice – 16+ • College/Training provider – full time learner • Manufacturer training courses
	1.8 Outline opportunities to transfer to other sectors or industries	1.8.1 To include: <ul style="list-style-type: none"> • Retail sector/shop assistant • Media • Sales representative
2. Be able to describe	2.1 Outline good working practices in the	2.1.1 To include:

working practices in the hair industry	<p>salon</p> <p>2.2 State the importance of personal presentation in reflecting the professional image of the hair industry</p> <p>2.3 Outline opportunities for developing and promoting own professional image within the hair industry</p> <p>2.4 State the basic employee employment rights and responsibilities</p> <p>2.5 Outline the main legislation that affects working in the hair industry</p>	<ul style="list-style-type: none"> • Correct posture and standing position • Health and safety • Client comfort <p>2.2.1 To include:</p> <ul style="list-style-type: none"> • Client confidence • Increased business <p>2.3.1 To include:</p> <ul style="list-style-type: none"> • Visiting and competing in competitions • Attending manufacturers' courses • Taking part in charitable events • Working at fashion shows • Television/stage hair work <p>2.4.1 To include:</p> <ul style="list-style-type: none"> • Contract of employment • Working time regulations/minimum wage • Equal Opportunities • Holiday entitlement <p>2.5.1 To include:</p> <ul style="list-style-type: none"> • The Health and Safety at Work Act • COSHH • The Electricity at Work Regulations
Assessment	Performance evidence: MCQ: Practical test:	To be internally assessed and externally verified